

Nuvestack vs. Competition

Company:	Nuvestack DaaS	Physical PC	VMware/Deskone DaaS	Amazon WorkSpaces DaaS	Whoa	DinCloud	Evolve IP	Cloud My Office	RapidScale
Model:	4 vCPUs/4GB vRAM/20GB storage	You have to do the shopping	4vCPU/8GB vRAM/120 GB User Storage	4 vCPU/7.5GB vRAM/100 GB User Storage	Power is evenly distributed	4 vCPU/4GB vRAM/60 GB User Storage	1 vCPU/2GB vRAM/20GB	1 vCPU/2GB vRAM/20 GB User Storage	1 vCPU/2GB vRAM/20 GB User Storage
Features:									
Office Suite 2013	Plus: Chrome, GEarth, PDF and many more...	219.00	\$13.00	\$13.00	Included	\$13.00	\$13.00	\$13.00 per user/per mo	Included
Computing Performance Guarantee?	Included	Not Included	Not Included	Not Included	Not Included	Not Included	Not Included	Not Included	Not Included
Complete IT solution	You can replace your entire IT staff. Period.	Not Included	Not Included	Not Included	Not Included	Not Included	Not Included	Not Included	Not Included
Commitment to End User Support	Nuvestack will fully support your IT needs.	Not Included	Shared Support	Not Included	Not Included	Not Included	Not Included. Charged by the hour.	\$100 per-incident fee	Support only covers their infrastructure not end user.
Minimum user	1	1	50	1	10	10	25	100	10
Energy Savings (per year)	-\$124.00	Not Included***	-\$124.00	-\$124.00	-\$124.00	-\$124.00	-\$124.00	-\$124.00	-\$124.00
Full printer support	Our engineer team will setup your Printing Solution	Not Included	Not Included	Not Included	Included	Included	Not Included	Not Included	Not Included
Contractual agreement	Month-to-Month, 1-3 year Agreement	None	1,2 or 3 year	Month-to-Month	1,2 or 3 Year	1,2 or 3 Year	2 Year	1 Year	1 Year
Support/Maintenance Costs:									
IT staff help desk support	\$0.00	\$50.00	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
End-user Help Desk support*	\$0.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
Software/Image maintenance, updates, patches, malware, etc.**	\$0.00	\$34.00	\$34.00	\$34.00	\$34.00	\$34.00	\$34.00	\$34.00	\$34.00
Management Tools	\$0.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00
Base Price:	\$99.50	Computer \$700 + Keyboard and mouse \$189	\$100.00	\$60.00	\$99.95	\$134.00	\$75.00	\$49.00	\$85.00
Total Price Per User/Per Month	\$99.50	\$232.00****	\$191.00	\$158.50	\$190.95	\$288.00	\$229.00	\$203.00	\$176.00

* Not an available or bundled option with NON-Nuvestack offerings. Would require contracting with a 3rd party that an organization would need to find on its own.

** Requires a salaried or contracted employee to manage (industry average is one IT employee per every 100 users).

*** If you had 500 users you would save \$5000 per month just in energy saves.

**** Price based on one year.